

Provide a Role Tailored Experience for your users and integrate key operations with TeraVina™ for Microsoft® Dynamics™ NAV.

TeraVina™ for Microsoft® Dynamics™ NAV

Take your winery operations to the next level with TeraVina by Oztera. With a commitment to technology and excellence, Oztera delivers solutions that are unmatched. We have worked over the past several years to deliver a product and team that leverages the best talent and technologies available. Built primarily on Microsoft Dynamics NAV, our vertical solution and skilled employees bridge the gap between the Wine industry and Technology.

ROLE TAILORED EXPERIENCE

Until now, organizations have had to deal with two distinct worlds of software applications: one involves the world of business process automation software, software that automates processes in areas like accounting, sales, and production. This software has proven to be exceptional at automating specific tasks, but it has proven to be rigid and hard to change. On the other side is the world of personal productivity software, the tools that we all use daily—Microsoft Word®, Microsoft Outlook®, Microsoft Excel®, and the Web.

At Oztera, we're believers in software and the power of software to help companies work better. In-depth customer research, provided by Microsoft, has shown that increasing employee productivity helps drive overall company efficiency. So, how can business management software improve employee productivity?

Microsoft's idea is to integrate the user experience of Microsoft Office® with the processes of business applications in a way that is familiar and easy to use for the user, and built around the way people in the company work or "Role Tailored." Software that is targeted around the specific jobs people do provides tremendous insight and helps drive productivity. These integrated, flexible business solutions enable people to make decisions with greater confidence. Microsoft has delivered this Role Tailored experience in Dynamics NAV. Oztera has extended this solution to our customers in the form of TeraVina.

ACCOUNTING AND FINANCE

Streamline accounting processes and strengthen control of your organization's finances with Financial Management in TeraVina for Microsoft Dynamics® NAV 2009. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort you spend on accounting tasks, monitoring your organization's fiscal performance, and meeting regulatory requirements.

HUMAN RESOURCES MANAGEMENT

Manage human resources (HR) by organizing and controlling information about your employees. TeraVina along with Dynamics NAV provides tools for managing payroll or integrating with outsourced payroll. Generate a range of reports and lists for analyzing employee data.

Key Features

- Complete Financial Integration
- Inventory, Warehouse & Trade Allocations & Depletions
- Production Control and Work orders
- Container and Barrel Tracking
- Sample analysis
- Full traceability from vine to consumer
- Human Resources and Payroll
- Extensive Reporting
- Wine Clubs
- POS & Retail
- Compliance Integration
- Web & 3rd Party Integration
- Warehouse and Field Hand Helds

Advantages

- Simplify your day to day operations with an integrated solution that covers the majority of your Winery operations.
- Provide users with a role based experience, focusing their efforts on relevant activities.
- Utilize proven technologies and strengthen your ability to adjust to changing conditions in the market.
- Partner with an organization that will be with you every step of the way.



A fully integrated solution that reduces costs and increases efficiency.

WAREHOUSE, INVENTORY & DISTRIBUTION

TeraVina for Dynamics NAV enables you to track and trace items at any time during the sales, purchase, or transfer process; and afterward with lot numbering. TeraVina helps you increase and maintain the accuracy of your inventory data throughout your company with features such as item tracking and Oz-MoSys (Oz Mobile Systems). You'll be able to track and monitor mission-critical events, potential item shortages, production processes, payroll processing, and cash flow issues. If you are working with 3rd Party logistics providers, TeraVina can integrate seamlessly with these providers requiring no extra effort from your sales force.

PRODUCTION

Boost operational efficiency and effectively manage production. Flexible processes and integrated information equip you to make accurate promises to customers, respond quickly to last-minute requests and changes, and take advantage of new business opportunities to help your business—stay ahead of the competition.

SUPPLY CHAIN MANAGEMENT

Respond quickly to customers, rapidly pursue new market opportunities, and improve profitability by working efficiently with trade partners. You can tighten distribution processes, improve inventory management for single- or multi-site warehouses and handle order processing and demand planning.

RELEASE DATES

Easily communicate release dates and related information across the enterprise.

POINT OF SALE

A completely integrated POS system built on the NAV platform. Oztera partners with LS retail, one of the most widely used POS providers in the world. Together, we have built a seamless streamlined POS system built specifically for tasting rooms

ALLOCATIONS

Easy to use interface that allows you to set and track allocations for Regions, Salespeople, Customers, Customer Groups, or any possible allocation group you can think of. Visibility of allocations is available across the board, including real time numbers at the

time of order entry. The system can also be setup to provide notifications at the order entry level if an allocation is being exceeded.

DEPLETIONS

Integrate reporting from 3rd parties to provide a complete picture of how your wine is really moving.

FUTURES

Fully automate financial tracking of Futures using NAV Prepayments and extended TeraVina functionality.

LOT TRACKING

Full lot tracking from the vine to your customers.

WINE CLUBS

Automate membership, order creation, shipments, and payment status tracking using Wine Clubs in TeraVina.

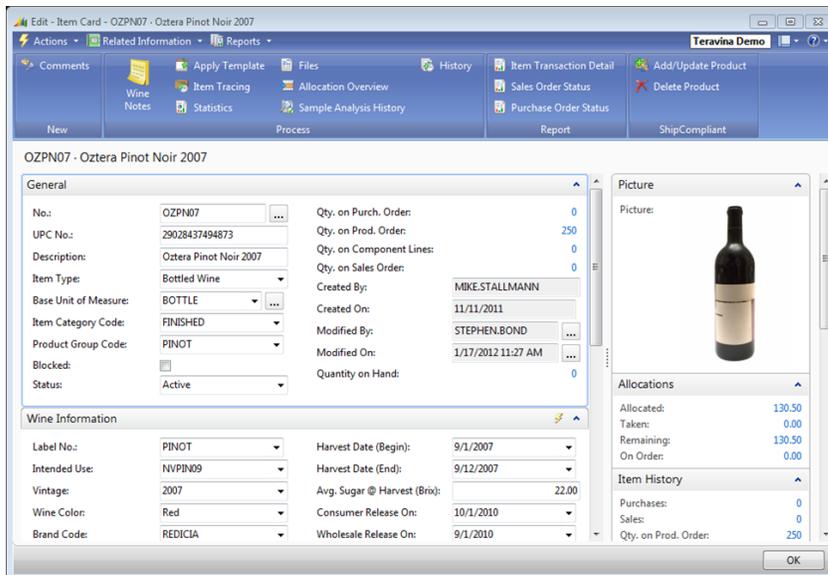


Oz-MoSys™

Oz-MoSys enables organizations to simplify Production, Warehouse operations, and Payroll processing. The system improves the accuracy of data entry, and tracks harvesting with timestamps and GPS coordinates.

All entered data seamlessly flows into Microsoft Dynamics NAV. This cuts down dramatically on manual processing of paperwork. Efficiency and productivity reports can be generated within minutes of the work being performed in the field or Warehouse.

Oz-MoSys utilizes a two way data flow. Data flows seamlessly from Microsoft Dynamics NAV to the handheld to keep the data current in the field. When the main office adds new employees, crews, blocks, commodities, ranches, etc. into Microsoft Dynamics NAV, that information is automatically transmitted wirelessly over the Internet to the handheld upon synchronization. This ensures that users have the most up-to-date information available.



Utilizes proven technologies to automate and streamline your operations.

NAV AND THE MICROSOFT STACK



TeraVina is built on Microsoft® Technology for Microsoft® Technology. It is designed to work seamlessly with products such as Office®, SQL Server®, Exchange®, SharePoint®, Windows®, and BizTalk®.

For Example: All Reports and Forms are exportable to Microsoft Office® Applications. Excel® can be used as a reporting tool, pulling data directly from NAV. Users can also access Dynamics NAV® data through SharePoint® Services and SQL Reports®. Communication Channels can be setup through BizTalk and directly in NAV. E-mail and contacts can be synchronized with Exchange®. Common NAV functions can be accessed directly from user friendly menus in Windows.

WEB INTEGRATION

Extend your business to the web or link your existing site to NAV by taking advantage of out of the box Web Services.

ELECTRONIC COMMUNICATIONS

Communicate with your Vendors, 3PL's, and/or Customers via Web Services, EDI, Email or automated Faxes.

EXCISE TAXES & TTB Reporting

All production and sales transactions are tracked by wine classification for every relevant transaction in TeraVina. Easily report on your Wine Operations and Excise taxes or export them to a 3rd party for outsourced management.

REAL-TIME REPORTING

Once the data flows into Microsoft Dynamics NAV, reports can be generated to view projected inventory, production, sales, purchasing, allocations, and more. These reports take advantage of planning months in advance to allow you to take control of your inventory. Special reporting needs? Take advantage of several reporting options available out of the box. Utilize SQL Reporting Services for ad-hoc Queries, or use the NAV Analysis tools to easily build meaningful analysis reports. Since MS SQL is an open database, you can also leverage any existing reporting tools or pull directly from MS Excel.

ITEM CREATION WORKSHEET

Provide users with an easy way to quickly create a new vintage for the next season by leveraging existing data within NAV.

UNITS OF MEASURE

Managing Units of measure has never been easier. With the Oz addition to units of measure, you can easily classify items and report on industry standard units (9L for reporting and/or Gallon for compliance reporting) across the board. Providing pallet configurations is simplified as well.

ITEM CLASSIFICATIONS

Leveraging the use of dimensions in NAV, Oztera extended this functionality to make it easier for the user to classify item information and flow this information through every transaction in the system. This means greater reporting power and ease of use in NAV.

NAV OZ+

Besides our winery specific functionality, take advantage of Oztera's extensive NAV experience. Based on feedback from industry veterans, we have compiled and packaged some of the most useful extended features for Dynamics NAV. Some of the functionality that has been added in Oz+ includes: Automated System Notifications and Workflow, SQL Report Pack, Auto Invoice Corrections, Record History, Globally hide Blocked Items, Virtual Locations, Auto Bank Reconciliations, Customer Credit Management, Sales Commissions and much more.

OZTERA - A PROVEN TECHNOLOGY PARTNER

When Choosing a Solution for your business it is essential to choose a Partner that can support and help grow your business. At Oztera, we recognize what it takes to provide quality service and provide innovations that help your organization to excel. Through the project and support phases we are there with your team every step of the way ensuring continued success. We are not a software vendor or an integration team, we are your partner.

Code	Qty. per Unit of Measure	Transaction Unit
6.75OZ	45.09018	<input type="checkbox"/>
BOTTLE	0.08333	<input checked="" type="checkbox"/>
CASE	1	<input checked="" type="checkbox"/>
GA	1	<input type="checkbox"/>
L9	1	<input type="checkbox"/>

